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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-Q**

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**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

For the quarterly period ended **June 30, 2017**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE**

Commission file number **333-147330**

**INVO Bioscience, Inc.**

(Exact name of registrant as specified in its charter)

**Nevada**

(State or other jurisdiction of incorporation or organization)

**20-4036208**

(I.R.S. Employer Identification No.)

**407 Rear Mystic Avenue, Suite 34C, Medford, MA 02155**

(Address of principal executive offices, including zip code)

**(978) 878-9505**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer   
Non-accelerated filer

Accelerated filer   
Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Shares of common stock, par value \$.0001 per share: 141,284,808 shares outstanding as of August 10, 2017.

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INVO BIOSCIENCE, INC.  
FORM 10-Q  
FOR THE QUARTER ENDED JUNE 30, 2017

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements (unaudited)

INVO BIOSCIENCE, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS

Assets	June 30, 2017	December 31, 2016
<b>Current Assets:</b>	(unaudited)	
Cash	\$ 18,075	\$ 152,404
Accounts receivable, net	42,984	2,794
Inventory	70,191	85,210
Prepaid expenses	15,697	10,980
<b>Total current assets</b>	<b>146,947</b>	<b>251,388</b>
Property and equipment, net	15,700	15,700
<b>Other Assets:</b>		
Capitalized patents, net	19,138	19,138
<b>Total other assets</b>	<b>19,138</b>	<b>19,138</b>
<b>Total assets</b>	<b>\$ 181,785</b>	<b>\$ 286,226</b>
<b>Liabilities and Stockholders' Deficiency</b>		
<b>Current Liabilities:</b>		
Accounts payable and accrued liabilities including related parties	\$ 872,597	\$ 974,872
Accrued compensation	3,770,790	3,576,390
Note payable- related party	210,888	210,888
Convertible notes	-	10,000
<b>Total current liabilities</b>	<b>4,854,275</b>	<b>4,772,150</b>
Notes payable - long term	131,722	131,722
<b>Total liabilities</b>	<b>4,985,997</b>	<b>4,903,872</b>
<b>Commitments and Contingencies (Note 12)</b>		
<b>Stockholders' Deficiency:</b>		
Preferred Stock, \$.0001 par value; 100,000,000 shares authorized; No shares issued and outstanding as of June 30, 2017 and December 31, 2016	-	-
Common Stock, \$.0001 par value; 200,000,000 shares authorized; and 141,284,808 and 140,596,646 issued and outstanding as of June 30, 2017 and December 31, 2016, respectively.	14,128	14,059
Additional paid-in capital	13,476,475	13,311,263
Accumulated deficit	(18,294,815)	(17,942,968)
<b>Total stockholders' deficiency</b>	<b>(4,804,212)</b>	<b>(4,617,646)</b>
<b>Total liabilities and stockholders' deficiency</b>	<b>\$ 181,785</b>	<b>\$ 286,226</b>

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

**INVO BIOSCIENCE, INC.**  
**CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS**  
**(unaudited)**

	<b>For the Three Months Ended June 30, 2017</b>	<b>For the Three Months Ended June 30, 2016</b>	<b>For the Six Months Ended June 30, 2017</b>	<b>For the Six Months Ended June 30, 2016</b>
Revenue	\$ 80,330	\$ 5,446	\$ 132,570	\$ 23,553
Cost of Goods Sold	<u>14,194</u>	<u>2,382</u>	<u>28,039</u>	<u>5,547</u>
Gross Margin	66,136	3,064	104,531	18,006
Selling, general and administrative expenses	<u>198,549</u>	<u>1,455,147</u>	<u>403,645</u>	<u>1,650,753</u>
Total operating expenses	198,549	1,455,147	403,645	1,650,753
Loss from operations	(132,413)	(1,452,083)	(299,114)	(1,632,747)
Loss on settlement of debt	-	-	40,869	-
Interest expense	<u>4,561</u>	<u>3,626</u>	<u>11,864</u>	<u>4,274</u>
Total other ( income) expenses	4,561	3,626	52,733	4,274
Income (Loss) before income taxes	(136,974)	(1,455,709)	(351,847)	(1,637,021)
Provisions for income taxes	-	-	-	-
Net Loss	<u>\$ (136,974)</u>	<u>\$ (1,455,709)</u>	<u>\$ (351,847)</u>	<u>\$ (1,637,021)</u>
Basic net loss per weighted average shares of common stock	<u>\$ (0.00)</u>	<u>\$ (0.01)</u>	<u>\$ (0.00)</u>	<u>\$ (0.01)</u>
Diluted net loss per weighted average shares of common stock	<u>\$ (0.00)</u>	<u>\$ (0.01)</u>	<u>\$ (0.00)</u>	<u>\$ (0.01)</u>
Basic weighted average number of shares of common stock	<u>141,281,531</u>	<u>138,436,073</u>	<u>141,015,152</u>	<u>137,760,860</u>
Diluted weighted average number of shares of common stock	<u>141,281,531</u>	<u>138,436,073</u>	<u>141,015,152</u>	<u>137,760,860</u>

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

INVO BIOSCIENCE, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(unaudited)

	<u>For the six months ended June 30, 2017</u>	<u>For the six months ended June 30, 2016</u>
<b>Net loss</b>	\$ (351,847)	\$ (1,637,021)
<b>Adjustments to reconcile net loss to net cash used in operating activities:</b>		
Non-cash stock compensation issued for services	107,341	1,263,609
Loss on settlement of debt	40,869	-
Depreciation and amortization	-	1,878
<b>Changes in operating assets and liabilities:</b>		
Accounts receivable	(40,190)	(16,899)
Inventories	15,019	(22,337)
Prepaid expenses and other current assets	(4,717)	(6,250)
Accounts payable and accrued expenses	(95,204)	(9,370)
Accrued compensation	194,400	258,000
<b>Net cash used in operating activities</b>	<u>(134,329)</u>	<u>(168,390)</u>
<b>Net decrease in cash and cash equivalents</b>	\$ (134,329)	\$ (168,390)
<b>Cash and cash equivalents at beginning of period</b>	\$ 152,404	\$ 492,004
<b>Cash and cash equivalents at end of period</b>	<u>\$ 18,075</u>	<u>\$ 323,614</u>
<b>Supplemental disclosure:</b>		
Cash paid for interest	<u>\$ -</u>	<u>\$ -</u>
Cash paid for taxes	<u>\$ -</u>	<u>\$ -</u>
Restricted Common stock issued upon note payable and interest conversion	<u>\$ 57,940</u>	<u></u>

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

**INVO BIOSCIENCE, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**June 30, 2017**  
**(unaudited)**

**Note 1 – Basis of Presentation**

The accompanying consolidated balance sheet as of June 30, 2017, the consolidated statements of operations for the three and six months ended June 30, 2017 and 2016, changes in stockholders' deficiency for the three and six months ended June 30, 2017 and cash flows for the three and six months ended June 30, 2017 and 2016 INVO Bioscience, Inc. (the "Company"), and the related information contained in these notes have been prepared by management and are unaudited. Certain prior year balances have been reclassified to conform to the current year presentation. These reclassifications did not affect previously reported net loss or stockholders' deficiency. In the opinion of management, all adjustments (which include normal recurring and nonrecurring items) necessary to present fairly the Company's financial position, results of operations and cash flows in conformity with generally accepted accounting principles for the periods presented have been made. Interim operating results are not necessarily indicative of operating results for a full year.

The preparation of our unaudited consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the unaudited consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. Certain information and note disclosures normally included in the Company's annual financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. These consolidated financial statements should be read in conjunction with the financial statements and notes thereto included in the Company's December 31, 2016 Annual Report on Form 10-K previously filed by the Company with the Securities and Exchange Commission.

The Company considers events or transactions that have occurred after the unaudited consolidated balance sheet date of June 30, 2017, but prior to the filing of the unaudited consolidated financial statements with the SEC on this Quarterly Report on Form 10-Q, to provide additional evidence relative to certain estimates or to identify matters that require additional disclosure, as applicable. Subsequent events have been evaluated through the date of the filing of this Quarterly Report on Form 10-Q with the SEC.

**Note 2 – Recent Accounting Pronouncements**

In May 2017, the FASB issued ASU No. 2017-09 Compensation – Stock Compensation (Topic 718): Scope of Modification Accounting, which was issued to clarify and reduce both (i) diversity in practice and (ii) cost and complexity when applying the guidance in Topic 718, "Compensation – Stock Compensation" to changes in the terms and conditions of a share-based payment award. This update is required beginning with the second quarter of the Company's 2018 fiscal year and should be applied prospectively to award modifications after the effective date. The Company is currently in the process of assessing the impact of this ASU on its consolidated financial statements.

In May 2016, FASB issued accounting standards update ASU-2016-12, Revenue from Contracts with Customers (Topic 606) – Narrow-Scope Improvements and Practical Expedients. The amendments do not change the core revenue recognition principle in Topic 606. The amendments provide clarifying guidance in certain narrow areas and add some practical expedients. These amendments are effective at the same time Topic 606 is effective. Topic 606 is effective for public entities for annual reporting periods beginning after December 15, 2017, including interim reporting periods therein (i.e., January 1, 2018, for a calendar year entity). The Company is currently evaluating the impact of the adoption of ASU 2016-12 on the Company's financial statements.

In August 2014, the FASB issued Accounting Standards Update ASU 2014-15 "Presentation of Financial Statements Going Concern (Subtopic 205-40) – Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern". This update provides guidance about management's responsibility to evaluate whether there is substantial doubt about an entity's ability to continue as a going concern or to provide related footnote disclosures. The amendments require management to assess an entity's ability to continue as a going concern by incorporating and expanding upon certain principles that are currently in U.S. auditing standards. The amendments contained in this update are effective for public and nonpublic entities for annual periods ending after December 15, 2016. We are currently assessing the impact of the adoption of ASU 2014-15, and we have not yet determined the effect of the standard on our ongoing financial reporting.

*Intangibles – Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment:* In January 2017, the FASB issued ASU 2017-04, which simplifies the test for goodwill impairment. This new guidance is effective for the Company beginning in fiscal year 2021. The Company is currently in the process of assessing the impact of this ASU on its consolidated financial statements.

**INVO BIOSCIENCE, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**June 30, 2017**  
**(unaudited)**

There were various updates recently issued, most of which represented technical corrections to the accounting literature or application to specific industries and are not expected to have a material impact on the Company's financial position, results of operations or cash flow.

**Note 3 – Going Concern**

As reflected in the accompanying unaudited consolidated financial statements for the quarter ended June 30, 2017, the Company is in its infancy with minimal revenues, had a net loss for the three and six of \$136,974 and \$351,847, respectively and a cumulative net loss of \$18,294,815, a working capital deficiency of \$4,707,328, a stockholder deficiency of \$4,804,212 and cash used in operations of \$134,329 for the six months ended June 30, 2017. This raises substantial doubt about its ability to continue as a going concern. The unaudited consolidated financial statements do not include any adjustments that might be necessary if the Company is unable to continue as a going concern. The ability of the Company to continue as a going concern is dependent on the Company's ability to raise additional capital and implement its business plan.

**Note 4 – Inventory**

As of June 30, 2017 and December 31, 2016, the Company recorded the following inventory balances:

	<b>June 30, 2017</b>	<b>December 31, 2016</b>
Work in Process	\$ 24,357	\$ 27,986
Finished Goods	45,834	57,224
<b>Total Inventory</b>	<b>\$ 70,191</b>	<b>\$ 85,210</b>

**Note 5 – Property and Equipment**

The estimated useful lives and accumulated depreciation for furniture, equipment and software are as follows as of June 30, 2017 and December 31, 2016:

	<b>Estimated Useful Life</b>	
Molds	3 to 7 years	
	<b>June 30, 2017</b>	<b>December 31, 2016</b>
Manufacturing Equipment- Molds	\$ 50,963	\$ 50,963
Accumulated Depreciation	(35,263)	(35,263)
	<b>\$ 15,700</b>	<b>\$ 15,700</b>

During the three and six months ended June 30, 2017 and 2016 the Company recorded \$0 in depreciation expense during both periods as the new mold has not been put into service as of these dates.

**Note 6 – Patents**

As of June 30, 2017 and December 31, 2016, the Company recorded the following patent balances:

	<b>June 30, 2017</b>	<b>December 31, 2016</b>
<b>Total Patents</b>	<b>\$ 77,743</b>	<b>\$ 77,743</b>
Accumulated Amortization	(58,605)	(58,605)
<b>Patent costs, net</b>	<b>\$ 19,138</b>	<b>\$ 19,138</b>

No amortization expenses were recorded during the three and six months ended June 30, 2017. During the three and six months ended June 30, 2016, the Company recorded \$939 and \$1,878 in amortization expenses respectively.

**INVO BIOSCIENCE, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**June 30, 2017**  
**(unaudited)**

Estimated amortization expense as of June 30, 2017 is as follows:

Years ended December 31,	
2017	\$ 4,536
2018	4,536
2019	4,536
2020	4,536
2021 and thereafter	994
Total	<u>\$ 19,138</u>

**Note 7 – Convertible Notes and Notes Payable**

Convertible Notes

During 2009, the Company issued senior secured convertible notes (“Bridge Notes”) payable to investors in the aggregate amount of \$545,000. The Bridge Notes carry interest rates ranging between 10-12% and were due in full one year from the date of issuance and are past due. Both the Bridge Notes and the accrued interest thereon are convertible into Restricted Common Stock of the Company at a conversion price of \$0.10 per share (the “Original Conversion Price”). If the Company were to issue any new shares of common stock within 24 months of the date of the Bridge Notes at a price below the Original Conversion Price, then the conversion price of the Bridge Notes would be adjusted to reflect the new lower price. In addition to the Bridge Notes, the Company issued warrants to purchase 5,750,000 shares of the Company’s Common Stock at a price of \$0.20 per share as of the date of this filing. All the warrants have expired. The Company valued the conversion feature of the Bridge Notes and the warrants issued via the Black-Scholes valuation method. The total fair value calculated for the conversion feature was \$1,473,710; \$151,826 was allocated to discount on the Bridge Notes, and \$1,341,884 was charged to operations. The total fair value calculated for the warrants was \$1,719,666; \$393,174 was allocated to discount on the Bridge Notes, and \$1,326,492 was charged to operations. The aggregate discount on the Bridge Notes for the conversion feature and the warrants was \$545,000, and the aggregate amount charged to operations was \$2,668,371 which was recorded as a derivative liability on the Company’s consolidated balance sheet.

In November and December 2009, principal in the aggregate amount of \$235,000 of the Bridge Notes was converted into shares of Common Stock and the fair value of the derivative liability was recalculated and reduced to \$108,000 with adjustments to revaluation expense of \$486,000. The remaining discount of \$545,000 was amortized to interest expense over the original one-year term of the Bridge Notes using the effective interest method; as of September 30, 2010 the full amount has been amortized.

In July 2010, INVO Bioscience reached an agreement with one of the investors who had converted his bridge notes into shares to cancel those related 1,750,000 shares and the corresponding 1,750,000 warrants and apply the proceeds to the open subscription receivable balance he carried with the company.

In May 2015, the Company negotiated the conversion of certain of the Bridge Notes and accrued interest into shares of common stock. The Company negotiated these conversions at a price lower than the conversion price stated in the original Bridge Note documents because the Bridge Notes were past due. These conversions were treated as a restructure of debt on the Company’s financial statements for the twelve months ended December 31, 2015. \$300,000 of the Bridge Notes and accrued interest were converted into 12,470,900 shares of restricted common stock resulting in a loss on debt settlement in the amount of \$4,332,155.

In March 2017, the Company converted the last Bridge Note in the amount of \$10,000 and accrued interest into shares of common stock. The Company negotiated this conversion at a price lower than the conversion price stated in the original Bridge Note documents because the Bridge Note was past due. This conversion was treated as a restructure of debt on the Company’s financial statements for the six months ended June 30, 2017. \$10,000 of the Bridge Notes and accrued interest were converted into 341,000 shares of restricted common stock resulting in a loss on debt settlement in the amount of \$40,869.

The principal balances of the Convertible Notes was \$0 and \$10,000 as of June 30, 2017 and 2016 respectively. The related interest for the three months ended June 30, 2017 and 2016 was \$0 and \$249 respectively. The related interest for the six months ended June 30, 2017 and 2016 was \$0 and \$498 respectively.



**INVO BIOSCIENCE, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**June 30, 2017**  
**(unaudited)**

Notes Payable

In August 2016, INVO Bioscience converted a long time vendor's outstanding accounts payable balance of \$131,722 into a three (3) year 5% notes payable. The note provides for interest only payments on the first and second anniversaries of the note. The note is payable in full along with any outstanding accrued interest on the third anniversary. The Company has the right to prepay the note at any time without a premium or penalty. The related interest for the three months ended June 30, 2017 and 2016 was \$1,647 and \$0, respectively. The related interest for the six months ended June 30, 2017 and 2016 was \$3,293 and \$0, respectively.

**Note 8 – Notes Payable and Other Related Party Transactions**

On September 18, 2008, the Company entered into a related party transaction with Dr. Claude Ranoux. Dr. Ranoux was then the President, Director and Chief Scientific Officer of the Company; as of the date of this filing he is a Director. Dr. Ranoux had loaned funds to the Company to sustain its operations since January 5, 2007 (inception). Dr. Ranoux's total original cumulative investment as of December 31, 2008 was \$96,462, as of December 31, 2016 it is \$21,888 ("the Principal Amount") in INVO Bioscience. On March 26, 2009, the Company and Dr. Ranoux agreed to re-write the agreement to a non-convertible note payable bearing interest at 5% per annum, the term of the note had been extended, and has been extended a couple of additional times, the current repayment date is October 31, 2018. The Company and Dr. Ranoux can jointly decide to repay the loan earlier without prepayment penalties. During the twelve months ended December 31, 2016 and 2015, \$0 and \$20,000 respectively were repaid on the principal of the loan.

On March 5, 2009, the Company entered into a related party transaction with Kathleen Karloff, the Chief Executive Officer and a Director of the Company. Ms. Karloff provided a short-term loan in the amount of \$75,000 bearing interest at 5% per annum to the Company to fund operations. In May 2009, Ms. Karloff loaned to the Company an additional \$13,000, making her total cumulative loan \$88,000 as of December 31, 2011. This note was due on September 15, 2009, which has since been extended a few times to its current date of October 31, 2018. During the twelve months ended December 31, 2014, Ms. Karloff loaned the Company an additional \$66,000 at an interest rate of 0% by entering into a note payable agreement in satisfaction of expenses incurred by her for amounts previously advanced to the Company. This note currently has the same expiration date as the others which is October 31, 2018.

On December 28, 2009 James Bowdring, the brother of Director Robert Bowdring invested \$100,000 acquiring 666,667 shares of restricted common stock. In April 2011, the Company issued a new short term convertible note ("Q211 Note") payable to James Bowdring in the amount of \$50,000. The Q211 Note carries a 10% interest rate and was due in full, two months from the date of issuance. The note was past due and is partially still open, as of this date the balance is \$25,000. The Q211 Note is convertible into Common Stock of the Company at a conversion price of \$0.03 per share, subject to adjustments. In addition to the Q211 Note, the Company issued warrants to purchase 1,666,667 shares of the Company's Common Stock at a price of \$0.03 per share, as of this date the warrants have expired. The Company valued the Q211 Note's warrants issued as consideration for the notes payable via the Black-Scholes valuation method. The total fair value calculated for the conversion was approximately \$39,500, and for the warrants was approximately \$45,500 both of which were recorded as a derivative liability on the Company's balance sheet. In September 2011, the Company made a principal payment on the Q211 Note in the amount of \$25,000.

In November 2011, the Company issued a new convertible note ("Q411 Note") payable to James Bowdring in the amount of \$10,000. The Q411 Note carries a 10% interest rate and is due in full, two months from the date of issuance. The Q411 Note is convertible into Common Stock of the Company at a conversion price of \$0.01 per share, subject to adjustments. In addition to the Q411 Note, the Company issued warrants to purchase 500,000 shares of the Company's Common Stock at a price of \$0.02 per share, as of this date the warrants have expired. The Company valued the Bridge Note's warrants issued as consideration for the notes payable via the Black-Scholes valuation method. The total fair value calculated for the conversion option was \$2,345, and for the warrants was \$4,076 both of which were recorded as a derivative liability on the Company's balance sheet.

In Other Related Party Transactions, we have been renting our corporate office from Forty Four Realty Trust which is owned by James Bowdring, the brother of Director, Robert Bowdring since November 2012. It is a month to month rental arrangement for less than the going fair market real estate rental rate. We have been paying \$4,800 annually since 2012. In addition the Company purchases stationary supplies and marketing items at discounted rates from Superior Printing & Promotions which is also owned by James Bowdring and is in the same building as our corporate office. INVO Bioscience spent \$0 with Superior Printing during both of the three and six months ended June 30, 2017 and 2016 respectively.

**INVO BIOSCIENCE, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**June 30, 2017**  
**(unaudited)**

Principal balances of the Related Party loans were as follows:

	<b>June 30, 2017</b>	<b>December 31, 2016</b>
Claude Ranoux Note	\$ 21,888	\$ 21,888
James Bowdring – Q211 Note	25,000	25,000
James Bowdring- Q411 Note	10,000	10,000
Kathleen Karloff Note	154,000	154,000
Total	<u>\$ 210,888</u>	<u>\$ 210,888</u>

Interest expense on the Related Party loans was \$2,914 and \$3,377 for the three months ended June 30, 2017 and 2016, respectively. Interest expense on the Related Party loans was \$5,826 and \$3,776 for the six months ended June 30, 2017 and 2016, respectively.

Accounts payable and accrued liabilities balances include expenses reports for Ms. Karloff, Dr. Ranoux and Mr. Bowdring for expenses they paid for personally related to travel or normal business expenses and interest owed on their notes to the Company are \$123,000 and \$120,000 as of June 30, 2017 and December 31, 2016 respectively.

#### **Note 9 – Stockholders' Equity**

In March 2017, pursuant to Section 4(2) of the Securities Act, the company issued 196,000 shares of restricted common stock with a fair value of \$59,242 to service providers.

In March 2017, pursuant to Section 4(2) of the Securities Act, we negotiated the conversion of \$10,000 of past due Bridge Notes and accrued interest into 341,000 shares of restricted common stock.

In April 2017, pursuant to Section 4(2) of the Securities Act, the company issued 51,750 shares of restricted common stock with a fair value of \$17,201 to service providers.

In June 2017, pursuant to Section 4(2) of the Securities Act, the company issued 99,412 shares of restricted common stock with a fair value of \$30,898 to service providers.

#### **Note 10 – Stock Options and Warrants**

As of June 30, 2017 and 2016, the Company did not have any options or warrants to acquire shares of Common Stock outstanding.

#### **Note 11 – Income Taxes**

The Company has adopted ASC 740-10, which requires the recognition of deferred tax liabilities and assets for the expected future tax consequences of events that have been included in the financial statements or tax returns. Under this method, deferred tax liabilities and assets are determined based on the difference between financial statements and tax basis of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse.

**INVO BIOSCIENCE, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**June 30, 2017**  
**(unaudited)**

The Company's total deferred tax liabilities, deferred tax assets and deferred tax asset valuation allowances at June 30, 2017 and December 31, 2016 are as follows:

	<b>June 30,</b>	<b>December 31,</b>
	<b>2017</b>	<b>2016</b>
Total deferred tax assets	\$ 7,318,000	\$ 7,177,000
Less valuation allowance	(7,318,000)	(7,177,000)
Total deferred tax liabilities	-	-
Net deferred tax asset (liability)	\$ -	\$ -

Realization of deferred tax assets is dependent on future earnings, if any, the timing and amount of which is uncertain. Those amounts are therefore presented on the Company's balance sheets as a non-current asset. Utilization of the net operating loss carry forwards may be subject to substantial annual limitations, which may result in the expiration of net operating loss carry forwards before utilization.

#### **Note 12 – Commitments and Contingencies**

##### **A) Operating Leases**

In November 2012, INVO Bioscience entered into a below market, month to month rental agreement with Forty Four Realty Trust with for the space it requires. Forty Four Realty Trust is owned by investor James Bowdring, the brother of Director Robert Bowdring.

##### **B) Litigation**

INVO Bioscience, Inc., and two of its directors have been, since 2010, defending litigation brought by investors in an alleged predecessor of INVO Bioscience. On March 24, 2010, INVO Bioscience, Inc. and its corporate affiliate, Bio X Cell, Inc., Claude Ranoux, and Kathleen Karloff were served an Amended Complaint, the original of which was filed on December 31, 2009 at the Suffolk Superior Court Business Litigation Session by two terminated employees of Medelle Corporation (also named as a co-defendant but no longer active), who are also attorneys, and a former investor in and creditor of Medelle. These plaintiffs allege various claims of wrongdoing relating to the sale of assets of Medelle to Dr. Ranoux. Plaintiffs claim that Dr. Ranoux, Ms. Karloff, and Medelle (and therefore INVO Bioscience as an alleged successor corporation) violated alleged duties owed to plaintiffs in connection with the sale. Separate claims were also alleged against INVO Bioscience.

Dr. Ranoux, Ms. Karloff, and INVO Bioscience have challenged these allegations, which they believe are baseless. The transfer of the assets of Medelle was professionally handled by an independent third party, after approval by the Medelle Board of Directors, representing a majority of its shareholders. Medelle's Board voted to proceed with an assignment for the benefit of creditors (AFBC) and gave complete authority to the President & CEO at that time (neither Dr. Ranoux nor Ms. Karloff) to work with the third-party assignee and to get the best possible price for those assets. The third party was responsible for notifying all the appropriate parties and for filing notices in various professional publications and newspapers of Medelle's intention to sell its assets. The third party also contacted numerous large medical device and bio-pharma companies to learn if they would be interested in acquiring the assets. After a private sale was deemed unlikely, the assignee of the assets elected to proceed with a sealed-bid auction of the assets. On the day of the auction, Dr. Ranoux submitted the only bid and was awarded the assets, upon full payment.

During 2010, Dr. Ranoux, Ms. Karloff, and INVO Bioscience filed Motions to Dismiss as to all claims, pursuant to M.R.Civ. P. 12(b)(6). In a written Decision rendered on November 12, 2010, the judge dismissed all claims against INVO, Bio X Cell, and Ms. Karloff, and also dismissed the claims against Dr. Ranoux alleging civil conspiracy and breach of M.G.L. c. 93A. The judge denied Dr. Ranoux's motion to dismiss the remaining breach of fiduciary duty and fraud claims. The plaintiffs allege in their Amended Complaint that Dr. Ranoux committed fraud by failing to inform them of the details of the Medelle auction.

The claims against Dr. Ranoux that survived the November 2010 dismissal order were submitted to binding arbitration. On February 15, 2013, the mutually-agreed arbitrator ruled in favor of Dr. Ranoux. The award held that Dr. Ranoux did not withhold information about the auction of Medelle's assets and expressed doubt that the plaintiffs would have invested the resources necessary to make a beneficial use of the assets. The arbitrator's award then was confirmed by the Superior Court on August 21, 2013. The Superior Court's confirmation of the award was affirmed on appeal on October 20, 2013 by the Massachusetts Appeals Court. The Massachusetts Supreme Judicial Court then denied further appellate review.

**INVO BIOSCIENCE, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**June 30, 2017**  
**(unaudited)**

On October 18, 2016, following motions and argument, the Superior Court issued a memorandum of decision and order denying plaintiffs' motion for entry of default judgment and assessment of damages against Medelle and allowed the motion of INVO Bioscience, Bio X Cell, and Ms. Karloff for entry of final judgment of dismissal. The foregoing order was converted to a final judgment dismissing all claims against all defendants and entered on the docket on October 27, 2016.

On November 28, 2016, plaintiffs filed an amended notice of appeal from the Superior Court's decision of October 17, 2016 and the subsequent judgment entered on October 27, 2016. The appeal further challenges the order of dismissal from November, 2010. Plaintiffs did not appeal from the dismissal of the claims against Ms. Karloff, so the judgment in her favor is now final, leaving claims against INVO Bioscience, Bio X Cell, Medelle, and Dr. Ranoux.

INVO Bioscience and Bio X Cell intend a vigorous opposition to the current appeal, consistent with their previous positions that no breach of duty occurred in the sale of Medelle's assets. It is assumed that Dr. Ranoux will oppose the appeal as well.

Outside of the above-mentioned litigation, neither INVO Bioscience nor Bio X Cell, our wholly-owned subsidiary, either directly or indirectly, are involved in any lawsuit outside the ordinary course of business, the disposition of which would have a material effect upon either our results of operation, financial position, or cash flows.

**Note 13 – Subsequent Events**

The Company has evaluated subsequent events through the date the financial statements were released and there were no others.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

*Statements made in this Quarterly Report on Form 10-Q, including without limitation this Management's Discussion and Analysis of Financial Condition and Results of Operations, other than statements of historical information, are forward looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements may sometimes be identified by such words as "may," "will," "expect," "anticipate," "believe," "estimate" and "continue" or similar words. We believe that it is important to communicate our future expectations to investors. However, these forward-looking statements involve many risks and uncertainties including those referred to herein and in our Annual Report on Form 10-K for the year ended December 31, 2016. Our actual results could differ materially from those indicated in such forward-looking statements as a result of certain factors. We are under no duty to update any of the forward-looking statements after the date of this Quarterly Report on Form 10-Q to conform these statements to actual results.*

### Overview

INVO Bioscience's mission is to increase access to care and expand fertility treatment and patient care across the globe. We have developed the INVOcell device and procedure, the first Intravaginal Culture (IVC) system granted FDA clearance in the United States, providing millions of infertile couples across the country access to this new infertility treatment. This novel device and procedure provides a more natural, safe, effective and economical fertility treatment compared to current infertility treatments, including in-vitro fertilization ("IVF") and intrauterine insemination ("IUI"). The patented INVOcell device is used for the incubation of eggs and sperm during fertilization and early embryo development. Unlike conventional infertility treatments such as IVF where the eggs and sperm develop into embryos in a laboratory incubator, the INVOcell utilizes the women's vagina as an incubator to support a more natural fertilization and embryo development environment. This novel device promotes in vivo conception and early embryo development.

In extensive clinical studies, the INVO Procedure has proven to have equivalent pregnancy success rates as the traditional assisted reproductive technique IVF. Additionally, the psychological benefits of the potential mother's participation in fertilization and early embryo development by vaginal incubation are incomparable to traditional IVF treatment. This new technique offers to patients a more natural and personalized way to achieve pregnancy and is simple enough to be performed in an appropriately trained physician's office or in a satellite facility of an IVF center.

For many couples struggling with infertility, access to treatment is often not available. Financial challenges, limited availability of specialized medical care, religious, social and cultural roadblocks can prevent these hopeful couples from realizing their dream to have a baby. There are many benefits to the INVO Solution, including:

- Reduces the risk of errors of wrong embryo transfers since the embryos are never separated from the woman.
- Promotes greater involvement by couples in the treatment and conception.
- Creates a more natural and environmentally stable incubation than traditional IVF incubation in a laboratory.
- Reduces the worry of leaving embryos in an incubator where mix-ups have been known to occur.

Since November 2, 2015 when INVO Bioscience was notified by the United States Food & Drug Administration that the INVOcell and INVO procedure were cleared for use, the company has begun to market and sell the INVOcell in several locations across the U.S. and plans on continuing to penetrate the market through 2017 and beyond. The Company currently has 50 appropriately trained physician's offices or satellite facilities of an IVF center in the U.S. where patients can attain the INVO treatment for infertility.

As with most start-up situations, one of the biggest challenges that INVO Bioscience is facing is raising the appropriate capital to implement its business plan while opening markets across the globe.

We anticipate that we will experience significant quarterly fluctuations in our sales and revenues as a result of the Company's efforts to expand the sales of the INVO technology across the United States and into new markets. Operating results will depend upon the timing of the training of the physicians and their staffs' on the INVO procedure as well as the time it takes the doctor's to determine where it will fit with their other service offerings.

During the six months ended June 30, 2017 the Company truly started to embark on establishing a market in North America for its patented INVO procedure. After a very successful American Society of Reproductive Medicine (ASRM) Congress in October 2016 where the management of INVO introduced and showed the INVOcell medical device to hundreds of medical professionals who came by the Company's inaugural exhibition booth. INVO Bioscience revamped its training process by holding semimonthly hands on clinics in its Board Member Dr. Kevin Doody's CARE Fertility Center in Bedford, TX. The one day session is a collaborative effort where Dr. Doody and INVO's management provide an overview and then the "students" are brought into the treatment area of the center and Dr. Doody along with his knowledgeable and experienced staff walk through the specifics techniques required of the INVO procedure. This quarter's revenue increase is a result of these sessions. As the date of this filing INVO Bioscience has conducted five training sessions, as recently as July 15<sup>th</sup>. The doctors and embryologist excitedly leave the training and go back to their practices to determine how INVO will fit into their current offering of services. This process usually takes a few months. We are starting to see our first re-orders come in from the initial training sessions.

We have already secured our presentation booth for this year's ASRM Congress being held in San Antonio on October 30 through November 1, 2017. We will be at booth 142, if you are at the Congress please plan on stopping by and introducing yourself. As we continue to get out into the market, we are anticipating another very active 3-4 days of physicians, embryologists and staff members coming by to see and learn more about the INVOcell and INVO Procedure.

The Effortless IVF team in Canada, our approved INVO partner worked diligently during the past eleven months to get their initial center open in Calgary and have received their clinical and laboratory accreditation from the College of Physicians and Surgeons of Alberta. We are very excited for the team as they are now offering the INVO procedure to the citizens of Canada. We congratulate them for achieving this long awaited milestone and look forward as they develop the Canadian market.

We have seen a significant slowdown in INVO procedures being performed by our partner doctors in South America as a result of the Zika virus. We are hoping for the sake of the people of South America strides are made quickly to curtail the virus to allow them to move on without fear this terrible disease.

Sanzyme, our Indian partner is opening a dedicated INVO training center in the coming months and we are looking forward to them continuing their launch of the INVO procedure across India.

We continue to control all spending and currently require approximately \$125,000 per quarter to fund our operations. This amount will increase upon proper funding as we expand our marketing, sales and training efforts; however, if we do not raise additional capital in the near future we will have to further curtail our spending. Our cash needs are primarily attributable to funding marketing efforts to spread the word of the benefits of the INVO procedure initially across the United States. To develop a sales team and expand our training capabilities, satisfy existing obligations of patient key vendors and building an administrative infrastructure, including all the professional fees and expenses associated with being a public company.

We started this effort shortly after getting our first quarter 10Q filed in May. We made a trip to NYC and had a number of excellent meetings. In June we had our first investor presentation at the LD Micro Conference held in Santa Monica, CA on June 7<sup>th</sup>. It was a very good conference for us, in addition to the well attended presentation we had meetings from when we first arrived on Tuesday until the conference ended on Wednesday. It helped us to better understand the current market condition for our capital raise and put us on a very good track.

The exact amount of funds raised, if any, will determine how aggressively we can grow and what additional strategies we will be able to undertake. Our plans include in addition to the items just mentioned, we would like to introduce INVO to the insurance companies in the 15 states that allow insurance coverage for fertility services, continue regulatory approvals in other countries, then develop those markets and continue working on the next generation of INVO Bioscience products. No assurance can be given that we will be able to raise additional capital when needed. If we are unable to raise additional capital, we could be required to reduce operations even more and possibly pursue exit strategies. Currently we continue to utilize our restricted Common Stock to procure certain key services from strategic partners who are willing to do so. This allows us to take some of the steps we need to keep moving the company forward.

Our registered independent certified public accountants have stated in their report dated April 20, 2017, filed with the Company's Annual Report on Form 10-K that the Company has a generated negative cash outflows from operating activities, experienced recurring net operating losses, and is dependent on securing additional equity and debt financing to support its business efforts. These factors among others may raise substantial doubt about our ability to continue as a going concern.

#### **Critical Accounting Policies and Estimates**

Our discussion and analysis of financial condition and results of operations are based upon the unaudited condensed consolidated financial statements, which have been prepared in accordance with generally accepted accounting principles as recognized in the United States of America. The preparation of these financial statements requires that we make estimates and judgments that affect the reported amounts of assets, liabilities, revenue and expenses, and disclosure of contingent assets and liabilities. Our estimates include those related to revenue recognition, the valuation of inventory, and valuation of deferred tax assets and liabilities, useful lives of intangible assets, warranty obligations and accruals. We base our estimates on historical experience and on various other assumptions that management believes to be reasonable under the circumstances. Actual results may differ from these estimates under different assumptions or conditions. For a complete description of accounting policies, see Note 1 to our financial statements included in our Form 10K for the year ended December 31, 2016. There were no significant changes in critical accounting estimates.

## Results of Operations

### Three months ended June 30, 2017, compared to the three months ended June 30, 2016

#### *Net Sales and Revenues*

Net sales and revenue for the three months ended June 30, 2017, were \$80,330 compared to \$5,446 for the same three month period in 2016. This \$74,884 increase was the result of FDA approval and soft launch of the INVOcell IVC process to reproductive endocrinologists and embryologists at the 2016 ASRM Congress in Salt Lake City, UT. In the second quarter of 2017 we continued to train additional doctors and started to see some initial reorders come in from the practices that had been trained earlier in the year and last year.

#### *Gross Margin*

The gross margin reported for the second quarter ended June 30, 2017 was 82% or \$66,136 compared to 56% or \$3,064 for the three months ended June 30, 2016. The percentage and the \$63,072 increase in gross margin was related to the revenue increase, the additional 26% of margin was also attributed to the significant revenue increase spreading the fixed costs of sales over a larger revenue base.

#### *Selling, General and Administrative Expenses*

Selling, general and administrative expenses for the three months ended June 30, 2017 were \$198,549 as compared to \$1,455,147 for the three months ended June 30, 2016. Our limited cash resources have us continuing to keep a tight reign over spending in 2017 as we have in the past. The \$1,256,598 decrease in SG&A during the second quarter of 2017 compared to the 2nd quarter of 2016 was the result of the issuance of 3,511,000 shares of restricted common stock, a non-cash expense of \$1,264,000 to the employees, consultants and interns for their efforts and service to INVO in 2015 and 2016 without compensation in May 2016.

#### *Interest Expense and Financing Fees*

During the three-month period ended June 30, 2017 we incurred an accrued and unpaid interest expense of \$4,561 for the outstanding notes payable currently on our balance sheet. This was compared to the \$3,626 of interest accrued last year's 3 month period ended June 30, 2016 for related party notes payable obligations.

#### *Net Income (loss)*

Net loss for the three months ended June 30, 2017 was \$136,974 as compared to a net loss of \$1,455,709 for the three months ended June 30, 2016. The primary reason for the improvement was the result of the stock compensation expense charge in took in the quarter ended June 30, 2016 and not again in the three months ended June 30, 2017.

### Six months ended June 30, 2017, compared to the six months ended June 30, 2016

#### *Net Sales and Revenues*

Net sales and revenue for the six months ended June 30, 2017, were \$132,570 compared to \$23,553 for the same six month period in 2016. This \$109,017 or 463% revenue increase during 2017 was the result of FDA approval and the Company's ability to slowly start to market its product in the United States.

#### *Gross Margin*

The gross margin reported for the six months ended June 30, 2017 was 79% or \$104,531 compared to 76% or \$18,006 for the six months ended June 30, 2016. The 3 percentage point increase in gross margin was related to higher revenue offset be the lower introductory price.

#### *Selling, General and Administrative Expenses*

Selling, general and administrative expenses for the six months ended June 30, 2017 were \$403,645 as compared to \$1,650,753 for the six months ended June 30, 2016. The primary reason for the improvement was the result of the stock compensation expense charge in took in the quarter ended June 30, 2016 and not again in 2017.

### *Interest Expense and Financing Fees*

During the six month period ended June 30, 2017 we incurred a non-cash expense of \$40,869 for the costs associated with the conversion of the last 2009 Bridge Note, as well as an increase in interest expense as a result of the conversion of \$131,700 of very old accounts payable invoices into a 5% three year note. These items resulted in a \$48,459 increase in financing fees and in interest for the six months ended June 30, 2017 compared to the same period in 2016.

### *Net Income (loss)*

Net loss for the six months ended June 30, 2017 was \$351,847 as compared to a net loss of \$1,637,021 for the six months ended June 30, 2016. The primary reason for the improvement was the result of the stock compensation expense charge in took in the six months ended June 30, 2016 and not again in 2017.

### **Liquidity and Capital Resources**

As of June 30, 2017, we had \$18,075 in cash and no cash equivalents.

Net cash used by operating activities was \$134,329 for the six months ended June 30, 2017, compared to net cash used by operating activities of \$168,390 for the six months ended June 30, 2016. The increase in net cash used was due to an increase in accounts receivable due to the higher revenue and a decrease of accounts payable and accrued expenses using cash to pay vendors.

No cash was used during the six months of 2017 or 2016 in investing activities or financing activities.

Our registered independent certified public accountants have stated in their report dated April 20, 2017, filed with the Company's Annual Report on Form 10-K that the Company has a generated negative cash outflows from operating activities, experienced recurring net operating losses, and is dependent on securing additional equity and debt financing to support its business efforts. These factors among others may raise substantial doubt about our ability to continue as a going concern.

Our existing cash resources, cash flow from operations and short-term borrowings from management will not provide adequate resources for supporting operations during fiscal 2017. We are actively seeking the funding we need to continue to execute our business plan. Although there can be no assurance that the additional source of funding will materialize to its full extent, management believes that it will be able to get the funding it needs to continue to grow the business on commercially acceptable terms. However, if we do not raise additional capital in the near future we will have to further curtail our spending and downsize our operations.

### **Critical Accounting Policies and Estimates**

There have been no material changes in our critical accounting policies or critical accounting estimates since December 31, 2016. For further discussion of our accounting policies see the "Summary of Significant Accounting Policies" in the Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the fiscal year ended December 31, 2016 as well as the notes to the financial statements contained in this Quarterly Report on Form 10-Q.

The accounting policies that reflect our more significant estimates, judgments and assumptions and which we believe are the most critical to aid in fully understanding and evaluating our reported financial results include the following:

#### **Revenue Recognition**

Revenue from sales of products is recognized at the time title and the risks and rewards of ownership pass. Revenue is recognized when the products are shipped per customers' instructions, the contract has been executed, the contract or sales price is fixed or determinable, delivery of services or products has occurred and the Company's ability to collect the contract price is considered reasonably assured.

#### **Intangible Assets**

The Company's intangible assets consist of its INVOcell and INVO process patents The Company amortizes its intangible assets with definitive lives over their useful lives, which range up to 20 years, based on the time period the Company expects to receive the economic benefit from these assets. No impairment charge was recorded during the three and six month period ended June 30, 2017 or 2016.

The Company continually assesses whether events or changes in circumstances have occurred that may warrant revision of the estimated useful lives of its intangible and indefinite-lived assets or whether the remaining balances of those assets should be evaluated for possible impairment. There were no changes in the carrying value of intangible and indefinite-lived assets during the three and six months ended June 30, 2017.



### **Impairment of Long-Lived Assets**

The Company's long-lived assets are its patents which are subject to amortization. The Company evaluates long-lived assets for recoverability whenever events or changes in circumstances indicate that an asset may have been impaired. In evaluating an asset for recoverability, the Company estimates the future cash flow expected to result from the use of the asset and eventual disposition. If the expected future undiscounted cash flow is less than the carrying amount of the asset, an impairment loss, equal to the excess of the carrying amount over the fair value of the asset, is recognized.

The Company continually assesses whether events or changes in circumstances have occurred that may warrant revision of the estimated useful lives of its intangible and indefinite-lived assets or whether the remaining balances of those assets should be evaluated for possible impairment. There were no changes in the carrying value of intangible and indefinite-lived assets during the three and six months ended June 30, 2017.

### **Allowance for Doubtful Accounts Receivable**

The Company performs ongoing credit evaluations of our customers and adjusts credit limits based upon payment history and the customer's current credit worthiness, as determined by our review of their current credit information. We continuously monitor collections and payments from our customers and maintain a provision for estimated credit losses based upon our historical experience and any specific customer collection issues that we have identified. While such credit losses have historically been minimal, within our expectations and the provisions established, we cannot guarantee that we will continue to experience the same credit loss rates that we have in the past. A significant change in the liquidity or financial position of any of our significant customers could have a material adverse effect on the collectability of our accounts receivable and our future operating results.

### **Income Taxes**

As part of the process of preparing our consolidated financial statements, we are required to estimate our income tax provision (benefit) in each of the jurisdictions in which we operate. This process involves estimating our current income tax provision (benefit) together with assessing temporary differences resulting from differing treatment of items for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which are included within our consolidated balance sheets. We regularly evaluate our ability to recover the reported amount of our deferred income taxes considering several factors, including our estimate of the likelihood of the Company generating sufficient taxable income in future years during the period over which temporary differences reverse.

### **Recent Accounting Pronouncements**

For information regarding recent accounting pronouncements and their effect on the Company, see "Recent Accounting Pronouncements" in Note 2 of the Unaudited Notes to Unaudited Condensed Consolidated Financial Statements contained herein

### **Forward Looking Statements**

The statements contained in this Quarterly Report on Form 10-Q which are not historical facts, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements regarding future events and our future results are based on current expectations, estimates, forecasts, and projections and the beliefs and assumptions of our management, including, without limitation, our expectations regarding results of operations, the commercialization of our technology, regulatory approvals, our development of new technologies, the adequacy of our ability to develop current financing sources to fund our operations, our growth initiatives, and the strength of our intellectual property portfolio. These forward-looking statements may be identified by the use of words such as "plans", "intends," "may," "could," "expect," "estimate," "anticipate," "continue" or similar terms, though not all forward-looking statements contain such words. The actual results of the future events described in such forward-looking statements could differ materially from those stated in such forward-looking statements due to a number of important factors. These factors that could cause actual results to differ from those anticipated or predicted include, without limitation, our ability to develop and commercialize our products, including obtaining regulatory approvals, the size and growth of the potential markets for our products and our ability to serve those markets, the rate and degree of market acceptance of any of our products, general economic conditions, costs and availability of raw materials and management information systems, our ability to obtain and maintain intellectual property protection for our products, competition, the loss of key management and technical personnel, our ability to obtain timely payment of our invoices from customers, litigation, the effect of governmental regulatory developments, the availability of financing sources, our ability to comply with our debt obligations, our ability to deleverage our balance sheet, and seasonality, as well as the uncertainties set forth in the Company's Annual Report on Form 10-K, filed on April 20, 2017, including the risk factors contained in Item 1A, and from time to time in the Company's other filings with the Securities and Exchange Commission. The Company disclaims any intention or obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.

**Item 3. Quantitative and Qualitative Disclosures about Market Risks**

Not Applicable

**Item 4. Controls and Procedures**

**Item 4a. Evaluation of Disclosure Controls and Procedures**

The Company's management, under the supervision and with the participation of the Company's Chief Executive Officer and Chief Financial (and principal accounting) Officer, carried out an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) of the Exchange Act) as of June 30, 2017, the end of the fiscal period covered by this Form 10Q. We maintain disclosure controls and procedures that are designed to be effective in providing reasonable assurance that information required to be disclosed in our reports under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission (the "SEC"), and that such information is accumulated and communicated to our management to allow timely decisions regarding required disclosure. Based upon that evaluation and the identification of the material weakness in the Company's internal control over financial reporting as of December 31, 2016 (described below) which has not been remediated as of the end of the period covered by this Quarterly Report, our Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures were ineffective as of the end of the period covered by this Quarterly Report.

Because of the Company's limited resources and limited number of employees, management concluded that, as of June 30, 2017, our internal control over financial reporting is not effective in providing reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with U.S. generally accepted accounting principles.

To mitigate the current limited resources and limited employees, we rely heavily on direct management oversight of transactions, along with the use of legal and accounting professionals. The Company is taking steps to create effective procedures and controls throughout the organization. The Company is in the process of establishing procedures and segregating duties where it can. It has implemented a new accounting system, has outsourced its accounts payable function, implemented an approval processes, created a number of policies, reporting processes, a standard customer contract and has introduced an employee manual. We will continue to monitor our disclosure controls and procedures and will address areas of potential concern. As we grow, we expect to increase our number of employees, which will enable us to implement adequate segregation of duties within the internal control framework.

Our management, including our Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls and procedures or our internal controls will prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include, but are not limited to, the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

**Item 4b. Changes in Internal Control over Financial Reporting**

There were no changes to our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

As outlined in the Annual Report filed in Form 10K on April 20, 2017, INVO Bioscience, Inc., and two of its directors have been, since 2010, defending litigation brought by investors in an alleged predecessor of INVO Bioscience. On March 24, 2010, INVO Bioscience, Inc. and its corporate affiliate, Bio X Cell, Inc., Claude Ranoux, and Kathleen Karloff were served an Amended Complaint, the original of which was filed on December 31, 2009 at the Suffolk Superior Court Business Litigation Session by two terminated employees of Medelle Corporation (also named as a co-defendant but no longer active), who are also attorneys, and a former investor in and creditor of Medelle. These plaintiffs allege various claims of wrongdoing relating to the sale of assets of Medelle to Dr. Ranoux. Plaintiffs claim that Dr. Ranoux, Ms. Karloff, and Medelle (and therefore INVO Bioscience as an alleged successor corporation) violated alleged duties owed to plaintiffs in connection with the sale. Separate claims were also alleged against INVO Bioscience.

Dr. Ranoux, Ms. Karloff, and INVO Bioscience have challenged these allegations, which they believe are baseless. The transfer of the assets of Medelle was professionally handled by an independent third party, after approval by the Medelle Board of Directors, representing a majority of its shareholders. Medelle's Board voted to proceed with an assignment for the benefit of creditors (AFBC) and gave complete authority to the President & CEO at that time (neither Dr. Ranoux nor Ms. Karloff) to work with the third-party assignee and to get the best possible price for those assets. The third party was responsible for notifying all the appropriate parties and for filing notices in various professional publications and newspapers of Medelle's intention to sell its assets. The third party also contacted numerous large medical device and bio-pharma companies to learn if they would be interested in acquiring the assets. After a private sale was deemed unlikely, the assignee of the assets elected to proceed with a sealed-bid auction of the assets. On the day of the auction, Dr. Ranoux submitted the only bid and was awarded the assets, upon full payment.

During 2010, Dr. Ranoux, Ms. Karloff, and INVO Bioscience filed Motions to Dismiss as to all claims, pursuant to M.R.Civ. P. 12(b)(6). In a written Decision rendered on November 12, 2010, the judge dismissed all claims against INVO, Bio X Cell, and Ms. Karloff, and also dismissed the claims against Dr. Ranoux alleging civil conspiracy and breach of M.G.L. c. 93A. The judge denied Dr. Ranoux's motion to dismiss the remaining breach of fiduciary duty and fraud claims. The plaintiffs allege in their Amended Complaint that Dr. Ranoux committed fraud by failing to inform them of the details of the Medelle auction.

The claims against Dr. Ranoux that survived the November 2010 dismissal order were submitted to binding arbitration. On February 15, 2013, the mutually-agreed arbitrator ruled in favor of Dr. Ranoux. The award held that Dr. Ranoux did not withhold information about the auction of Medelle's assets and expressed doubt that the plaintiffs would have invested the resources necessary to make a beneficial use of the assets. The arbitrator's award then was confirmed by the Superior Court on August 21, 2013. The Superior Court's confirmation of the award was affirmed on appeal on October 20, 2013 by the Massachusetts Appeals Court. The Massachusetts Supreme Judicial Court then denied further appellate review.

On October 18, 2016, following motions and argument, the Superior Court issued a memorandum of decision and order denying plaintiffs' motion for entry of default judgment and assessment of damages against Medelle and allowed the motion of INVO Bioscience, Bio X Cell, and Ms. Karloff for entry of final judgment of dismissal. The foregoing order was converted to a final judgment dismissing all claims against all defendants and entered on the docket on October 27, 2016.

On November 28, 2016, plaintiffs filed an amended notice of appeal from the Superior Court's decision of October 17, 2016 and the subsequent judgment entered on October 27, 2016. The appeal further challenges the order of dismissal from November, 2010. Plaintiffs did not appeal from the dismissal of the claims against Ms. Karloff, so the judgment in her favor is now final, leaving claims against INVO Bioscience, Bio X Cell, Medelle, and Dr. Ranoux.

INVO Bioscience and Bio X Cell intend a vigorous opposition to the current appeal, consistent with their previous positions that no breach of duty occurred in the sale of Medelle's assets. It is assumed that Dr. Ranoux will oppose the appeal as well.

Outside of the above-mentioned litigation, neither INVO Bioscience nor Bio X Cell, our wholly-owned subsidiary, either directly or indirectly, are involved in any lawsuit outside the ordinary course of business, the disposition of which would have a material effect upon either our results of operation, financial position, or cash flows.

### Item 1A. Risk Factors

You should carefully review and consider the information regarding certain factors that could materially affect our business, financial condition or future results set forth under "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2016 filed on April 20, 2017 with the SEC. Other than the Company's continued limited resources as its single largest risk. There have been no material changes from the factors disclosed in our 2016 Annual Report on Form 10-K, although we may disclose changes to such factors or disclose additional factors from time to time in our future filings with the Securities and Exchange Commission.

**Item 2. Unregistered Issuance of Equity Securities and Use of Proceeds**

During the period covered by this Report, we issued 347,162 shares of restricted Common Stock for payment of professional services and 341,000 for settlement of a convertible note and accrued interest. We claimed the exemption from registration set forth in Section 4(2) of the Securities Act and the rules there under, as private transactions not involving a public distribution. The facts we relied upon to claim the exemption include: (i) all represented that they acquired the shares from the Company for investment and not with a view to distribution to the public; (ii) each certificate issued for unregistered securities contains a legend stating that the securities have not been registered under the Securities Act and setting forth the restrictions on the transferability and the sale of the securities; (iii) most represented that they are accredited investors and all are familiar with our business activities; and (iv) all given full and complete access to any corporate information they requested.

**Item 3. Defaults Upon Senior Securities**

None.

**Item 4. Reserved**

**Item 5. Other Information**

None.

**Item 6. Exhibits**

31.1 [Certification of Principal Executive Officer under Section 302 of the Sarbanes-Oxley Act of 2002.](#)

31.2 [Certification of Principal Financial Officer under Section 302 of the Sarbanes-Oxley Act of 2002.](#)

32 [Certifications of Principal Executive Officer and Principal Financial Officer under Section 906 of the Sarbanes-Oxley Act of 2002.](#)

101 The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2017, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets as of June 30, 2017 and December 31, 2016, (ii) Consolidated Statements of Operations for the three and six months ended June 30, 2017 and 2016, (iii) Consolidated Statements of Cash Flows for the six months ended June 30, 2017 and 2016, and (iv) Notes to Consolidated Financial Statements.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on August 10, 2017.

**INVO Bioscience, Inc.**

Date: August 10, 2017

By: /s/Kathleen Karloff  
**Kathleen Karloff, Chief Executive Officer**  
(Principal Executive Officer)

Date: August 10, 2017

By: /s/ Robert J. Bowdring  
**Robert J. Bowdring, Treasurer and**  
**Acting Chief Financial Officer**  
(Acting Principal Financial and Accounting Officer)

**EXHIBIT INDEX**

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**EXHIBIT 31.1**

**CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER**

I, Kathleen Karloff, certify that:

1. I have reviewed this quarterly report on Form 10-Q of INVO Bioscience Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the unaudited condensed consolidated financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

**INVO BIOSCIENCE**

Date: August 10, 2017

By: /s/ Kathleen Karloff  
Kathleen Karloff  
Chief Executive Officer

**EXHIBIT 31.2**

**CERTIFICATION OF CHIEF FINANCIAL OFFICER**

I, Robert J. Bowdring, certify that:

1. I have reviewed this quarterly report on Form 10-Q of INVO Bioscience Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the unaudited condensed consolidated financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

**INVO BIOSCIENCE**

Date: August 10, 2017

By: /s/ Robert J. Bowdring  
Robert J. Bowdring  
Acting Chief Financial Officer



**EXHIBIT 32**

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of INVO Bioscience, Inc. (the "Company") for the period ended June 30, 2017 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, Kathleen Karloff, Chief and Principal Executive Officer of the Company, and Robert J Bowdring, Acting Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. Section 1350, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

**INVO BIOSCIENCE**

Date: August 10, 2017

By: /s/ Kathleen Karloff  
Kathleen Karloff  
Chief Executive Officer

**INVO BIOSCIENCE**

Date: August 10, 2017

By: /s/ Robert J. Bowdring  
Robert J. Bowdring  
Acting Chief Financial Officer